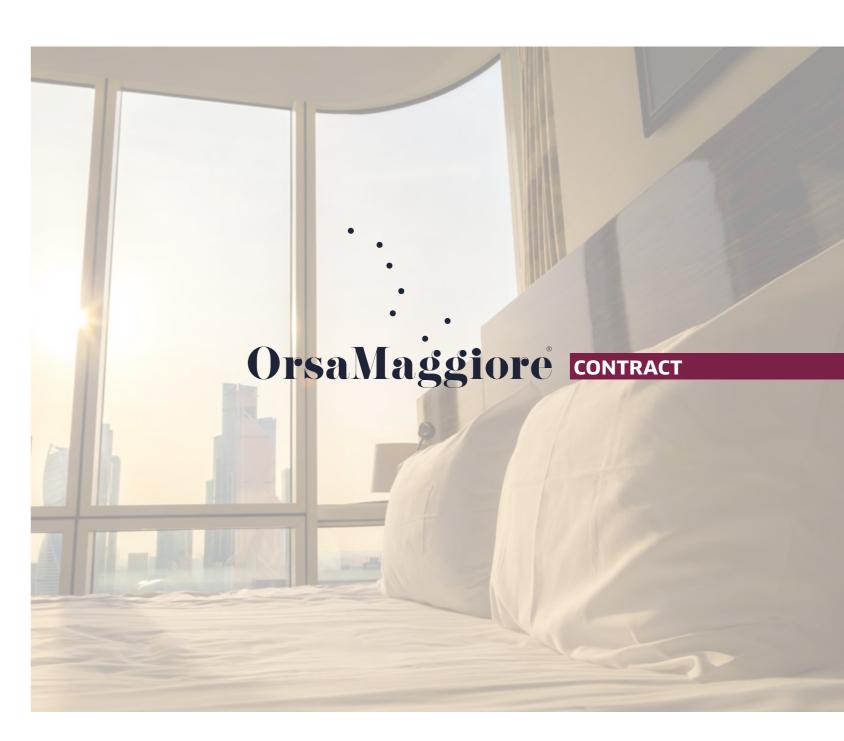
... OrsaMaggiore contract



APPROVED

FIREPROOF

MATTRESSES

FOR HOSPITALITY

An evolving product line

We all know that the quality of rest, customer care and hospitality in the world of hotels is fundamentally important in turning a hotel stay into a wonderfully unique experience. The quality of sleep is essential not only to start the day in the good way, but also to express the quality of hotel accommodation.

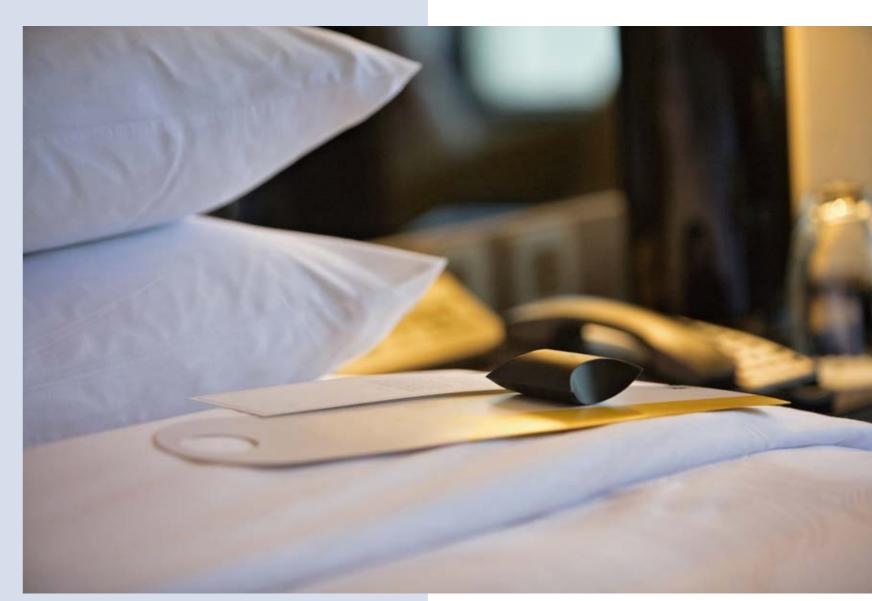
The products below are based on these principles.



the **fireproof** product line

1IM class approved

- ► Reaction-to-fire certification issued by Interior Ministry-authorized institutes.
- ▶ Design for the hospitality industry.
- ► An evolving product line which provides hotel purchasing managers, from small B&Bs to the most exclusive Resorts mattresses and accessories designed to offer the highest comfort for each product category, from the most cost-effective to the most refined.





Beautiful to look at owing to the fine fabrics and exclusive quilting selected, always appreciated by customers, and the option of customization with bespoke embroidery.

Finishing



An excellent product becomes superb when it conveys real emotions. Details such as the accuracy of the workmanship, the customizable embroidery and the elegance of fabrics and top-quality materials and accessories to ensure over time; finally customizable embroidery option to make guests' sleep even more exclusive.

guilts are what makes the difference between a good mattress and a Orsa Maggiore: the characteristics of the mattress over time, including certified fire resistance of class 1IM of the entire product range, designed with attention to detail to maintain its functionality

A brilliant solution which allows one to continue using the mattress while regularly washing and cleaning the upper cover: Twin Set is a special finish for fixed mattresses which has a practical zip along the upper border, so the upper cover can be removed and replaced with a clean one. The Twin Set finish comes as standard with two interchangeable upper covers, so that the bed in your hotel room could be always refreshed without effort and waste of time.

Twin-Set



Springs

Pocket springs

The evolution in bedding led to the creation of spring systems consisting of a mesh of non-woven fabric capsules containing the springs. Each spring works independently so that the mattress can be very responsive to weight and body pressure on the surface. In addition, springs are available with differentiated supporting areas and are now multi-layered to ensure the correct support for everyone.



Bi-conical springs

Bi-conical spring systems are still the baseline technology in mattress industry.

The distinctive hourglass shape provides greater stability during compression, so a series of steel wires intertwined between springs head creates the network. The continued development led to the creation of springs with different heights, diameters and stiffness to obtain different results in terms of elasticity and support.



Memory Foam

All the Premium mattresses of the pocket spring range (Madison Series) are offered both in the standard version with polyurethane foam bearing surfaces, and in the more comfortable version Comfort Plus with Memory Foam, a special viscoelastic foam which absorbs body pressure progressively, providing the minimum resistance during sleep.



Topper Bed

The Topper Bed finish provides an additional mat overlaid on the mattress, padded with high weight hypoallergenic wadding or - on request with polyurethane foam or Memory Foam insert, to offer increased comfort and well-being. It's also a brilliant solution to obtain a double size surface while using single size mattresses. Made of fire resistant stretch fabric, it is easy to apply owing to the four elastic bands in the corners.



Luxury Comfort

| All-Round Comfort

Royal Comfort

Tailor Bed Living

Hospitality@Home

















































Luxury Comfort line

Pocket 800

The refined spring, with seven differentiated supporting areas, delivers a wonderful sensation of comfort. Ideal complement for the most refined places, especially if combined with Pillow Top Royal series.

- ► Pocket spring ergonomic mattress, 7 weight-bearing zones supporting capacity
- ► Spring Box supporting structure
- ► Hypoallergenic, flame resistant 1IM Class approved
- ► Finish: fixed, removable cover, Twin Set, bespoke embroidery option

Spring category:	800
Mattress height:	22cm

Madison Series

Pocket 800 HIGH

An impressive model which will make your bed sumptuous, without losing anything of the great comfort given by the advanced pocket spring, especially if matched with Pillow Top Royal series.

- ► Pocket spring ergonomic mattress, mono-weight-bearing supporting capacity Regular Support
- ► Spring Box supporting structure
- ► Hypoallergenic, flame resistant 1IM Class approved
- Finish: fixed, removable cover, Twin Set, bespoke embroidery option

Spring category: 800 •••••

Mattress height: 26cm

Pocket Pyramid 4000

A sense of well-being is further enhanced by the exclusive Pocket Pyramid triple-layer pocket spring, which gives progressive and finely refined support: Pocket HD 800 Firm Support core spring, Pocket Cover Soft Support midline spring and Pocket Cover HD Extra-Soft Support spring top.

- ► Pocket spring ergonomic mattress, progressive support
- ► Spring Box supporting structure
- ► Hypoallergenic, flame resistant 1IM Class approved

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► Finish: fixed, removable cover, Twin Set, bespoke embroidery option

Spring category: 4000

Mattress height: 28cm



Available in **Comfort Plus** version with **Memory Foam** on upper side



Available in **Comfort Plus** version with **Memory Foam** on one or both sides.





































Luxury Comfort line

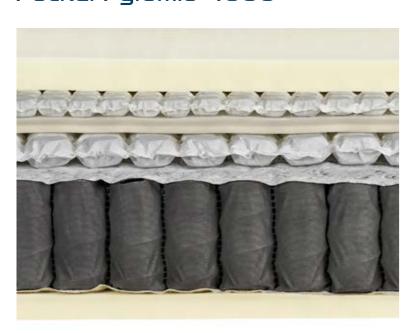
Madison Series

Pocket 800 / 800 HIGH



structure	capacity, h. 14cm - 300 spring/m ²
Pocket 800 HIGH supporting structure	Pocket spring, mono-weight-bearing supporting capacity Regular Support, h. 18cm - 300 spring/m²
Spring Box	Flame resistant polyurethane foam upper and lower layers and perimetral structure, HR 30 Kg/m³
Spring Box (Comfort Plus version)	Flame resistant viscoelastic foam Memory Foam upper and lower layers, CM 50 Kg/m³; Flame resistant polyurethane foam perimetral structure, HR 30 Kg/m³
Inner lining	Non-woven fabric protective sheet, 100% PL
Padding	Flame resistant polyester wadding, 100% PL
Coating	Flame resistant stretch fabric, 100% PL FR 210 g/m

Pocket Pyramid 4000



Supporting structure	Multi-layer pocket spring: Pocket HD 800 Firm Support core spring h. 14cm, Pocket Cover Soft Support midline spring h. 3.8cm, Pocket Cover HD Extra-Soft Support spring top h. 1.8cm - 1260 spring/m²
Spring Box	Flame resistant polyurethane foam upper and lower layers and perimetral structure, HR 30 Kg/m³
•••••	
Spring Box (Comfort Plus version)	Flame resistant viscoelastic foam Memory Foam upper layer, CM 50 Kg/m³; Flame resistant polyurethane foam lower layer and perimetral structure, HR 30 Kg/m³
•••••	
Inner lining	Non-woven fabric protective sheet, 100% PL
Padding	Flame resistant polyester wadding, 100% PL
Coating	Flame resistant stretch fabric, 100% PL FR 210 g/m²

Micropocket 1600 Supermicro 3000 Pocket Pyramid 10000

A choice between three luxurious and sophisticated models with Micropocket spring for those who want to make available the top-of-the-field to their customers. Gentle support and exclusive ergonomics, the ideal object for the most elitist spaces, especially in Comfort Plus version or coupled with Pillow Top Royal series.

- ▶ Pocket spring ergonomic mattresses, 7 weight-bearing zones supporting capacity
- ► Spring Box supporting structure
- ► Hypoallergenic, flame resistant 1IM Class approved
- ► Finish: fixed, removable cover, Twin Set, bespoke embroidery option

Spring category: 1600/3000/10000 Mattress height: 24/30 cm

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Pocket spring, 7 weight-bearing zones supporting capacity, h. 14cm - 600 spring/m²
Pocket spring, 7 weight-bearing zones supporting capacity, h. 14cm - 1100 spring/m²
Multi-layer pocket spring: Supermicro 3000 core with 7 weight-bearing zones supporting capacity h. 14cm, Top Pyramic with Pocket Cover HD Extra-Soft Support triple-layer spring top h. 1.8cm – 3080 spring/m²
Flame resistant polyurethane foam upper and lower layers and perimetral structure, HR 30 ${\rm Kg/m^3}$

	h. 1.8cm - 3080 spring/m²
pring Box	Flame resistant polyurethane foam upper and lower layers and perimetral structure, HR 30 Kg/m³
pring Box Comfort Plus version)	Flame resistant viscoelastic foam Memory Foam upper layer, CM 50 Kg/m 3 ; Flame resistant polyurethane foam lower layer and perimetral structure, HR 30 Kg/m 3
nner lining	Non-woven fabric protective sheet, 100% PL
adding	Flame resistant polyester wadding, 100% PL























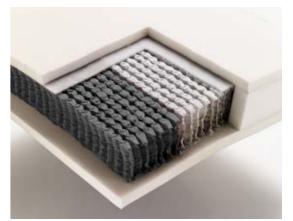




Luxury Comfort Top Class line

Madison Series

Micropocket 1600



Supermicro 3000



Pocket Pyramid 10000





Flame resistant stretch fabric, 100% PL FR 210 g/m²

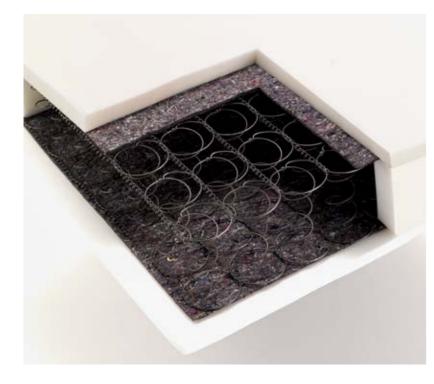
All-Round Comfort line

Queen Series

All-Round Comfort line

Globe Series

Bonnel 400



Based on the hardened steel bi-conical spring, this mattress offers an optimal support and the best quality/price ratio. The long-lasting solution.

- ► Bi-conical Bonnel spring orthopedic mattress
- ► Spring Box supporting structure
- ► Hypoallergenic, flame resistant 1IM Class approved
- ► Finish: fixed, bespoke embroidery option

Spring category: 400

Mattress height: 21 cm

Orthopedic Bonnel spring h. 14cm Supporting structure

Stiff felt, 1000 g/m² Insert

Spring Box Flame resistant polyurethane foam upper and lower layers and perimetral structure, HR 30 Kg/m³

Inner lining Non-woven fabric protective sheet, 100% PL

Padding Flame resistant polyester wadding, 100% PL

Flame resistant Damasco Jacquard fabric, Coating 58% MA 42% PL 149 g/m²

PF+MF

A polyurethane foam multi-layer mattress, innovative contents in a simple structure. The polyurethane density is set up to provide the ideal support, while the Memory Foam upper layer gives wonderful comfort feelings.

- ▶ Polyurethane foam matched with viscoelastic Memory Foam ergonomic mattress
- ► Hypoallergenic, flame resistant 1IM Class approved
- ► Finish: fixed, removable cover, bespoke embroidery option

Mattress height: 14/18/21cm













































Better with

Comfort Plus

sleeping surface with **Memory Foam**

All-Round Comfort line

Operà Series

A mattress for all occasions: practical, foldable and easy-handling. Comfortable as needed thank to the use of high density foams.

The perfect choice for sofa-beds.

- ► Padded, anatomic polyurethane foam mattress
- ► Hypoallergenic, flame resistant 1IM Class approved
- ► Finish: fixed, removable cover

Mattress height: 14/18/21cm

Royal Comfort line



Available on request with polyurethane or **Memory Foam** insert

Royal Series

A clever solution for the modern hotel room: extra comfort for your guests as well as a practical option to obtain a wide double size sleeping surface from a couple of single size mattresses.

- ► Stretch fabric with high weight hypoallergenic wadding
- **▶** Elastic bands fastening
- ► Hypoallergenic, flame resistant 1IM Class approved
- ► Fixed finish

Additional height: 5 cm



Flame resistant polyester wadding, 100% PL

Padding (opt.1)

Flame resistant polyurethane foam, HR 30 Kg/m³

Padding (opt.2)

Flame resistant viscoelastic foam Memory Foam, CM 50 Kg/m³

Coating

Flame resistant stretch fabric, 100% PL FR 210 g/m²



















Padding

Coating







58% MA 42% PL 149 g/m²

Flame resistant polyurethane foam, HR 30 Kg/m³

Non-woven fabric protective sheet, 100% PL

Flame resistant polyester wadding, 100% PL

Flame resistant Damasco Jacquard fabric,















Tailor Bed Living - Bed Linen and Accessories

Elegance, value, modernity. Three concepts and anchors of bed linen range of product by

Orsa Maggiore Contract.

Expression of style and real quality, made to last over time owing to the use of the best fabrics and accessories available.

Textile accessories distinguished by their finishes and high quality of materials. Precious material such as yarn dyed cotton and cotton satin are used and each piece is subjected to rigorous quality controls. For those who choose a **Orsa Maggiore**

Contract mattress this becomes the perfect

choice to dress the hotel bed with fine taste.







Saleen

Article: Cotton satin Composition: Fine Sateen 100% **Egyptian Cotton, mercerized** Thread count: 300TC Weight: 115 g/m²

Percale

Article: Cotton Percale Composition: 100% Cotton Percale, mercerized Thread count: 200TC Weight: 135 g/m²

Pillow

- Padding: Flame resistant polyester wadding, 100% PL 750gr
- Lining: Flame resistant microfiber fabric, 100% PL 98 g/m²

Pillow cover/Mattress cover

• Lining: Flame resistant Trevira CS fabric, 100% PL 140 g/m²

Duvel

- Padding: Flame resistant polyester wadding,
- Lining: Flame resistant Trevira CS fabric, 100% PL 140 g/m²
- Available in 4-Season version

Quilt/Blankets/Coverlets/Plaids

Available made-to-measure on contract need

















Hospitality@Home

Your own everyday guest experience

An exclusive program that lets your guests enjoy the experience of comfort found in your hotel every day at home.

Hospitality@Home is the service of **Orsa Maggiore Contract** that allows your guest to know which mattress

they slept on and buy it directly, thus transforming an extraordinary experience

into a daily comfort day after day, indeed, night after night.

For the hotel it's an additional service with a high return of reputation and loyalty, a way to demonstrate to guests that extreme care is taken in their "guest experience", providing them with the same product on which they slept with maximum satisfaction and well-being. It is the opportunity for customers to live every day at home as in your hotel,

with the quality of **Orsa Maggiore Contract** range of mattresses and accessories.



All the exclusive details that distinguish the mattresses of the Orsa Maggiore home collection – drawn quilting, embroideries, removable covers, handles - in a prestigious satin jacquard finish in white tones will be the distinctive mark for Hospitality@Home products,

which will also include Tailor Bed Living bed linen in 200 TC cotton or 300 TC cotton satin, both in white.

Infomercial to guests can include:

Leaflets, window transparencies, displays

•

The **Light Corner**, for those who want to set up a *comfort shop*

Find out which the best solution for your structure will be

Shipping will be made directly to your customers' home, anywhere in the world







Warranty

Conditions of guarantee

Only for products with Orsa Maggiore label. Orsa Maggiore is a brand of T.S.C.

Additional rights. For consumers benefiting from consumer protection laws in the state where the product was purchased or, if different, in the state of residence, the benefits acquired under this guarantee should be considered supplementary to the rights provided for by those consumer protection laws. This guarantee does not exclude, limit or suspend any such right arising from non-compliance with the sales contract. The above limitations and exclusions do not apply to consumers of countries, states or provinces which do not allow the exclusion of or limitation of accidental damages or accessories or the limitation of the duration of guarantees or implicit conditions. For this reason, the limitations and exclusions indicated below shall not apply. This guarantee confers specific rights on the consumer, as well as those which he/she may enjoy under the law of his own country, state or province. This limited guarantee is governed by the laws of the country in which the purchase was made. T.S.C., that is the conferrer of this limited guarantee, is identified at the foot of this document depending on the country or region in which the product was purchased.

Guarantee T.S.C. guarantees its products, including spring mattresses, latex mattresses, foam mattresses, upholstery, bedsteads, complementary products, bed linen and other accessories of the brand Orsa Maggiore brand for 2 (two) years from the original date of purchase by the final user. If a defect should become evident and a valid claim is made within 180 (one hundred and eighty) days from the date of the original purchase, T.S.C., at its own discretion, and to the extent permitted by applicable statute, shall (1) remedy the defect free of charge by using new or reconditioned components which have the same function and performance as new components, (2) replace the product with a new product or a reconditioned product which has the same function and performance as the new components, and whose performance is, at a minimum, equivalent to that of the original product, or (3) reimburse the purchase price of the product. If no objective assessment is possible, any costs incurred to ascertain the damage shall be at the client's expense. T.S.C. also reserves the right not to recognise the guarantee if the product has been tampered with after purchase, and this shall be understood as including failure to adopt normal precautions for use and maintenance indicated below. If such conditions should apply, repairs or replacement necessary shall not be included in the guarantee and their cost shall be communicated to the consumer, who shall be free to accept or reject the conditions proposed by T.S.C.

T.S.C. reserves the right to request the consumer to replace defective parts with new or reconditioned parts, which can be installed directly by the user, and which are supplied by T.S.C. under the guarantee. T.S.C. shall guarantee the products or parts thereof used as substitutes, including those installed directly by the user in conformity with instructions supplied by T.S.C., for the longer of the remaining period of the guarantee of the original product and 180 (one hundred and eighty) days from the date of replacement or repair. After replacement, the substitute product or part shall become the consumer's property and the substituted product shall become T.S.C.'s property. Parts supplied by T.S.C., in accordance with its guarantee obligations, must be used as part of the product for which the service under guarantee was requested. When a reimbursement is made, the product for which the reimbursement was made must be returned to T.S.C. and shall become T.S.C.'s property.

Exclusions and limitations a This limited guarantee shall apply solely to products manufactured by or for T.S.C. which are identified by the 'Orsa Maggiore' brand, sales or logo name, printed on them. This limited guarantee shall not apply to third party products, even if supplied or sold together with T.S.C. products. Producers and suppliers of goods and services different from those of T.S.C. may provide their own guarantee to the final user, but T.S.C., within statutory limits, shall supply third party products without any guarantee. T.S.C. is not responsible for damages caused by failure to observe the instructions regarding how to use the produc

This guarantee shall not apply to: (a) aesthetic damage, such as scratches, tears and breakages, unless the problem has been caused by defects in manufacture or by the workforce; (b) damages caused by use in association with products which are not T.S.C. products; (c) damages arising from accidents, abuse, improper use, contact with liquids, flooding, fire, earthquake or any other external cause; (d) damages caused by the use of products in a manner not complying with the uses indicated by T.S.C.; (e) damages caused by work (including work of improvement or enlargement) carried out by any individual other than T.S.C. or a representative of T.S.C.; (f) products or components which have been modified in order to alter their functioning or capacity, without the written permission of T.S.C.; (g) defects which can be attributed to ordinary wear and tear of the product, or otherwise due to its normal ageing; (h) order errors, such as size, finishing, models.

Within legal limits, this guarantee and the remedies indicated above are exclusive and replace any other guarantee, remedy or condition, whether verbal or written, legal, explicit or implicit. Within the limits of applicable law, T.S.C. specifically denies any legal or implicit guarantee, including but not restricted to guarantees of commercial possibility or suitability for specific purposes or because of hidden or latent defects. If T.S.C. is not permitted by law to deny the above-indicated legal or implicit guarantees, their duration shall be understood as being limited, to the extent permitted by law, to the duration of the explicit guarantee or service of repair or replacement offered by T.S.C. at its discretion.

Retailers, agents and employees of T.S.C. are not permitted to effect modifications, extensions or additions to this guarantee. If any of the conditions of this guarantee are declared invalid, void or inapplicable, the remaining conditions shall be considered still valid and effective.

Without prejudice to this guarantee and up to the maximum limits provided for by statute, T.S.C. shall not be responsible for direct, special or indirect damages or accessories arising from violation of the guarantee or its conditions, or those provided for by any other legal principle, including, without limits, loss of ability to use, financial interruption, loss of effective or anticipated use (including the loss of contractual profits); loss of liquidity; loss of expected savings; loss of business; loss of opportunities; loss of goodwill; damage to image; or any loss or indirect damage or accessory regardless of the clause. The above limitations shall not apply in the event of a claim for death or personal injury nor to the legal liability for intentional negligence, culpable error and/or non-performance. T.S.C. specifically does not guarantee that it shall be able to repair every product covered by this guarantee.

How to use the guarantee. .T.S.C. guarantees all of its products – as specified below – only and exclusively if the strip attached to the product is returned to the manufacturer (the original, via normal mail) duly filled in 30 days from the date when the goods were received. To request assistance under the guarantee a request must be sent by post/fax/email, attaching a copy of the purchase document, and specifying the reasons for the request and if necessary photographs showing the defect.

Once authorisation has been obtained from the manufacturer, the product must be sent to it to be inspected so that the defective parts can be ascertained, and it must reach the manufacturer's perfectly packaged to avoid any further damage. Transport costs to the manufacturer's premises shall be at the expense of the consumer, while T.S.C. shall send the product under guarantee back to the consumer afterwards. The type of service, availability of components and response times may vary depending on the country in which the service under guarantee is requested. The type of service offered may be changed without prior notice.

If the service under guarantee cannot be effected in the country where the consumer requests it, the costs of delivery and labour may be charged to the consumer. If the service under guarantee is requested in a country other than that in which the product was originally bought, the consumer shall be responsible for ensuring that all laws and regulations regarding import and export shall be observed, and shall be liable for customs duties, value added tax and all other taxes.

Privacy. T.S.C. shall keep and use client information in accordance with its privacy policy, and in line with statutory obligations in this matter.

This guarantee in no way replaces the consumer's statutory rights as indicated in EU directive 99/44 and confirmed nationally. Any dispute regarding this contract shall be judged by the Tribunal of Monza.

Warning



Rotation

Seasonal rotation and roll-over of the mattress is recommended. This habit allows less wear and longer mattress life, since the supporting structure is not strained constantly in the same points.



Do not fold

To avoid breakage of spring or irreparable damage of the structure, the spring mattress must never be folded or rolled up.

If it is to be stored, it is advisable to keep it lying flat horizontally.



If treated with care and attention, your Orsa Maggiore products will retain their quality

and excellent performance for longer. Follow these brief and simple tips.

Do not use with metal mesh hedstead

The adaptability of modern mattresses, both with either springs or foam, means they can be combined with any kind of support or bedstead. We warn against metal mesh support to avoid failure of the mattress in any area.

Orsa Maggiore is a trademark of T.S.C. srl, a company operating in the bedding industry and specializing in the production of premium mattresses for residential and contract industry. Efficient just-in-time production processes and optimal distribution of resources in the plants allow extremely short processing times, prompt deliveries and a high level of customization and customer satisfaction. Reliability and adaptability to specific customer needs are among the distinctive characteristics of the company. **Constant updating on the market** and on materials, careful study of new solutions and steady improvement of production processes are the guiding

principles of T.S.C. srl production.





Made in Italy

Orsa Maggiore guarantees the manufacturing in Italy of all its products, made by Italian labour or regularized in the country according to existing laws.

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